



Win international business  
easily, quickly and profitably!

Dear Sales Partner,

To help you close International WAN projects for 2018, we're offering the below SPIFF as part of our year-end promotional campaign.

Pay outs will be made to you AND your customers for these eligible solutions:

- One-Year Project Contract = \$200 one-time bonus
- Two-Year Project Contract = \$500 one-time bonus
- Three-Year Project Contract = \$600 one-time bonus
- \$400 Bonus for any Cyber Security add-on solution
- \$400 Bonus for any UCaaS add-on solution
- \$1,000 Bonus to Agent for Console Connect, our market leading software-defined platform, AND a 12-month Freemium offer for your Customer. Learn more [here!](#)

\*Based on min \$1,000 MRC \*SPIFF max \$1,000  
\*Opportunities to be registered by 12/31/2018, orders to be signed by 3/31/2019

Contact us at [agentchannel@pccwglobal.com](mailto:agentchannel@pccwglobal.com) to review your project(s) and benefit from our year-end campaign.

PCCW Global will help you sell into global markets with enterprise-class network connectivity in over 3,000 cities and 150+ countries. Our wide portfolio of communications solutions can also be viewed at [www.pccwglobal.com](http://www.pccwglobal.com).

Sincerely,  
Paul Cadwell  
Director, Channel Partner Sales  
703-727-6191



a PCCW Group member